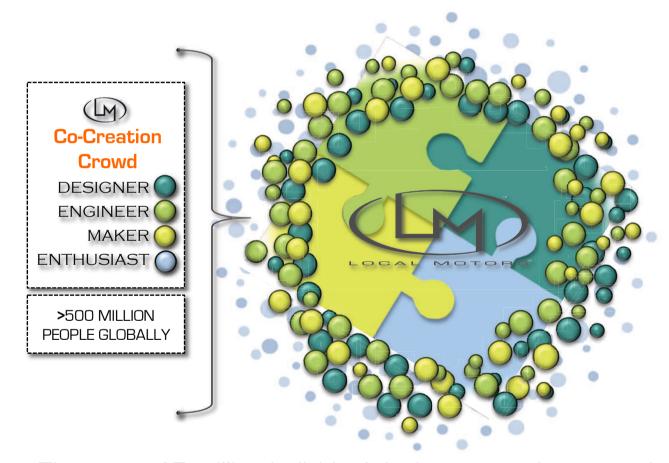






#### The Local Motors "Crowd"

Craftsmen gather online at LocalMotors.com, the world's only vehicle cocreation platform and marketplace.



There are 45 million individual designers, engineers and makers globally.

There are 10x that number of vehicle enthusiasts.





















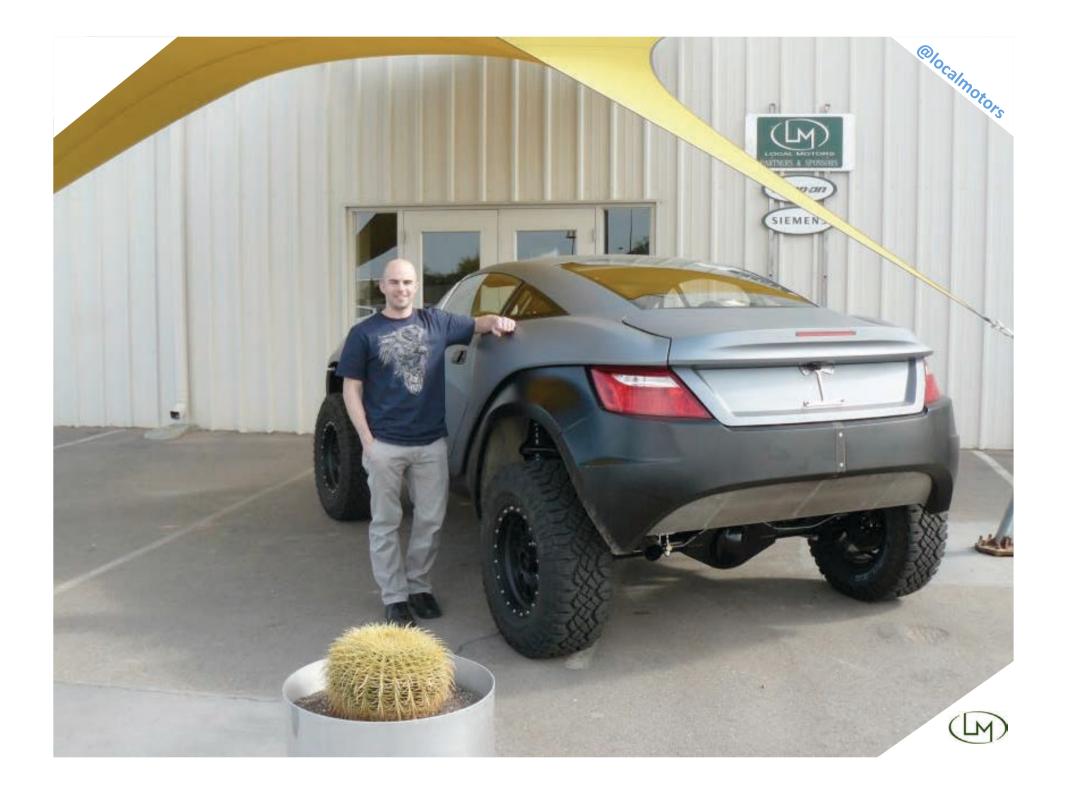




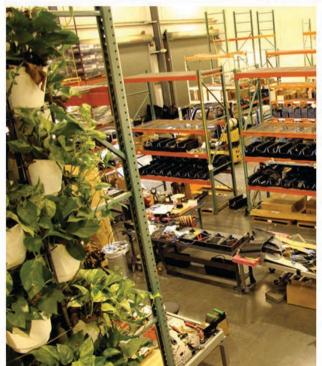














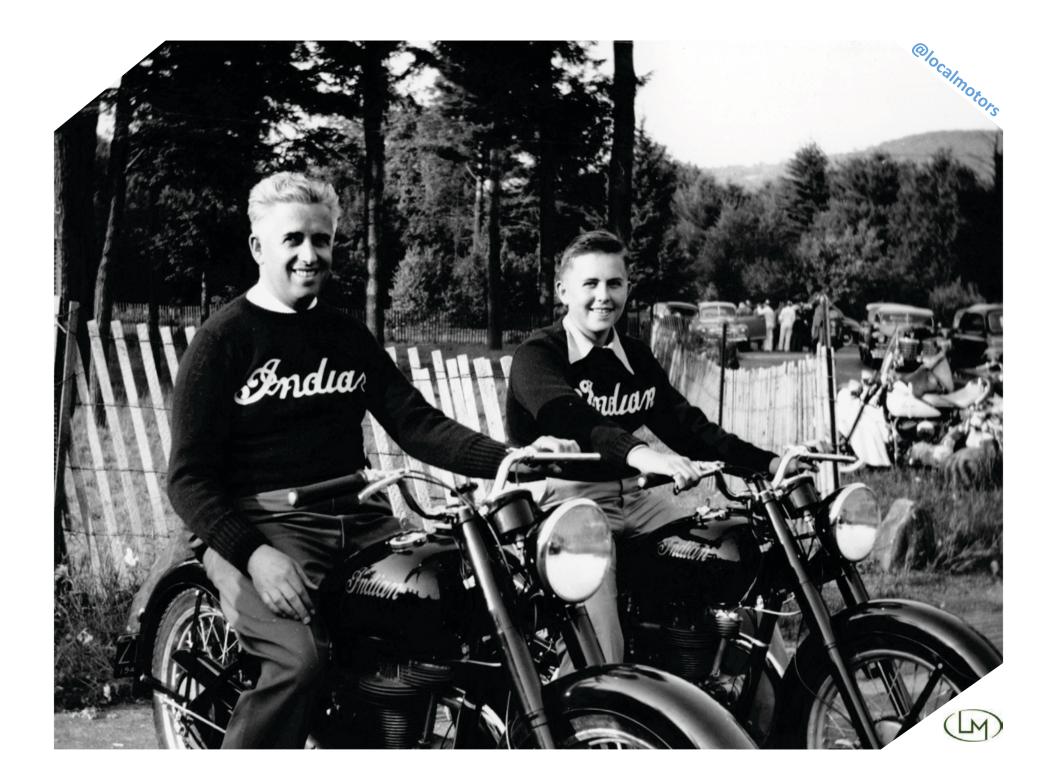


## Local Motors Empowers Individuals to Create Vehicles of the Future

5x's Faster

100x's less capital





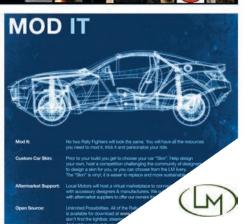












## THE Forge









B

Start a Project

**Tools** 

Forum

Blog

### Solid Edge

### Design1

3D CAD to Create Anything! Only \$19.95/month

Download Your Free Trial Today



#### How it works

- Download for online and offline use.
- Own all files created.
- CAD when you need it
- cancel anytime.

#### **Features**

- Professional grade for businesses and individuals.
- Fully Synchronous parametric CAD.
- 2D & 3D formats + import from DXF, DWG, STA, IGES & more.

#### **Tutorials**

- Professional Tutorials.
- Community access to professionals.
- Solid Edge & Local Motors Support.

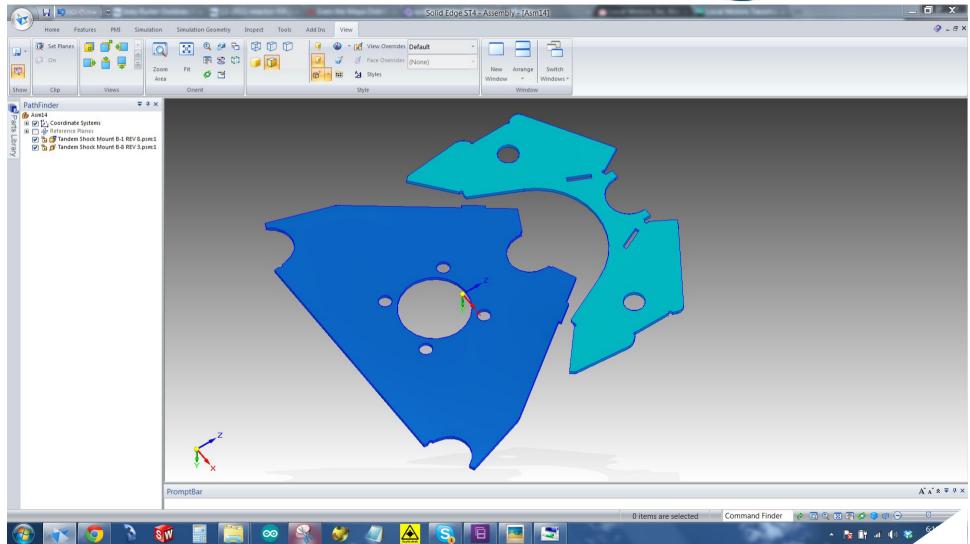
#### **More CAD Options**

- •Online CAD Viewer Free.
- 30-day Free Trial
- Design & Drafting \$99/mo.
- Foundation \$179/mo.
- Classic \$229/mo.
- Premium \$299/mo.





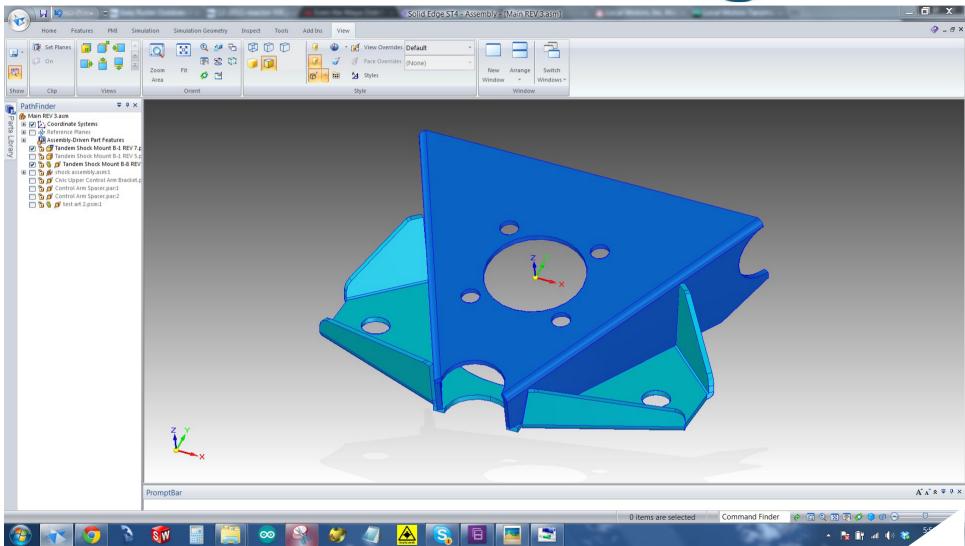
# Solid Edge Design1 \*\*Notional Coloration of the Coloration of the







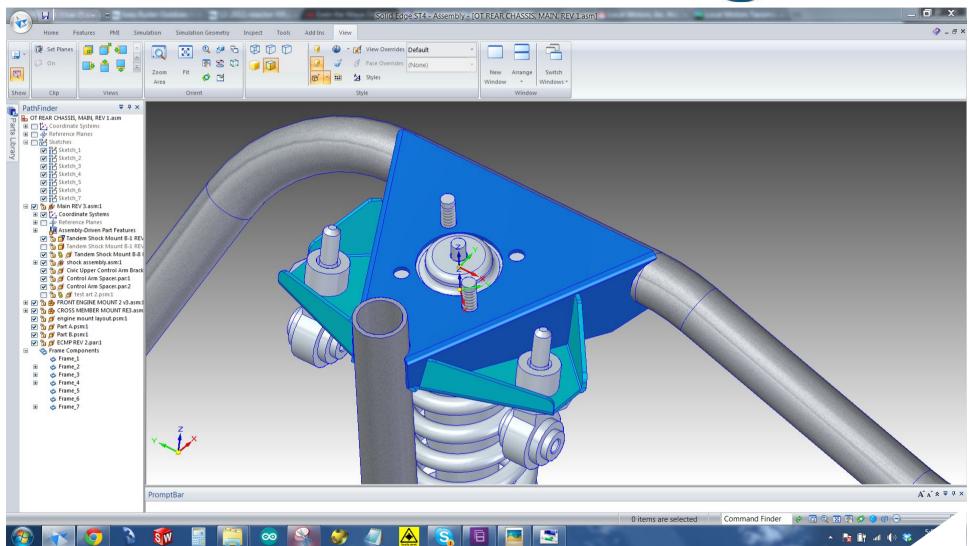
# Design 1 Plocal Protocology





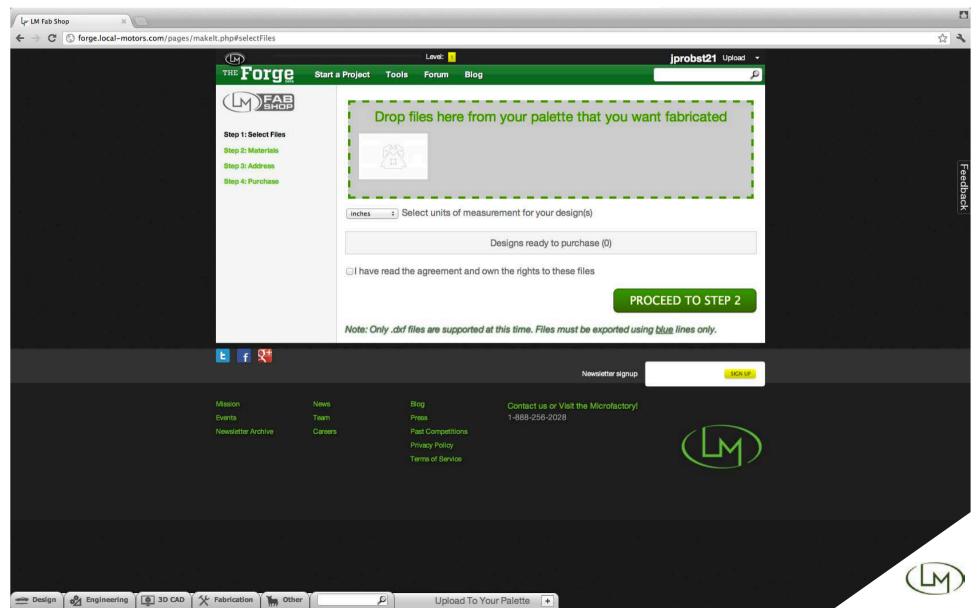


# Design 1 Protos

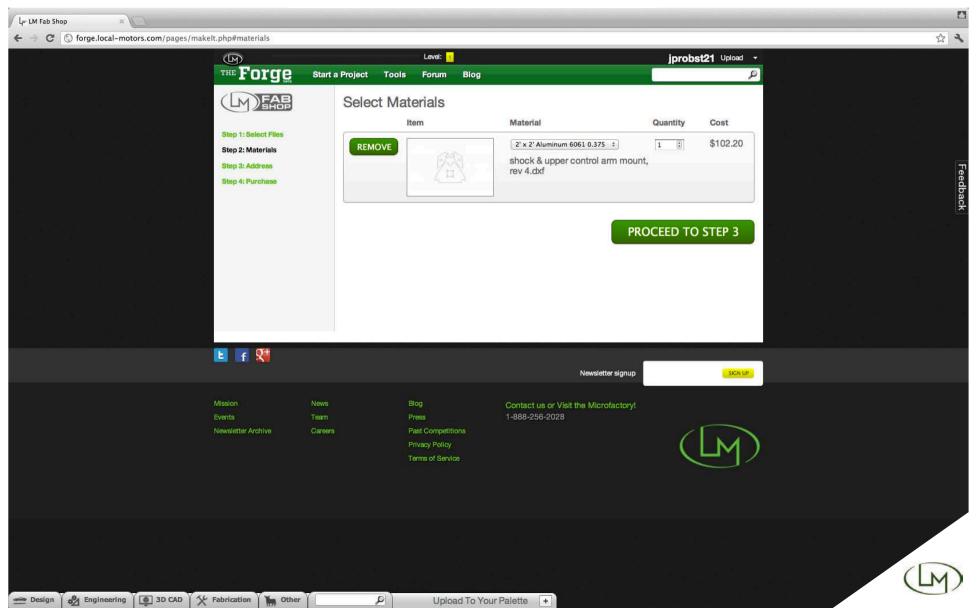






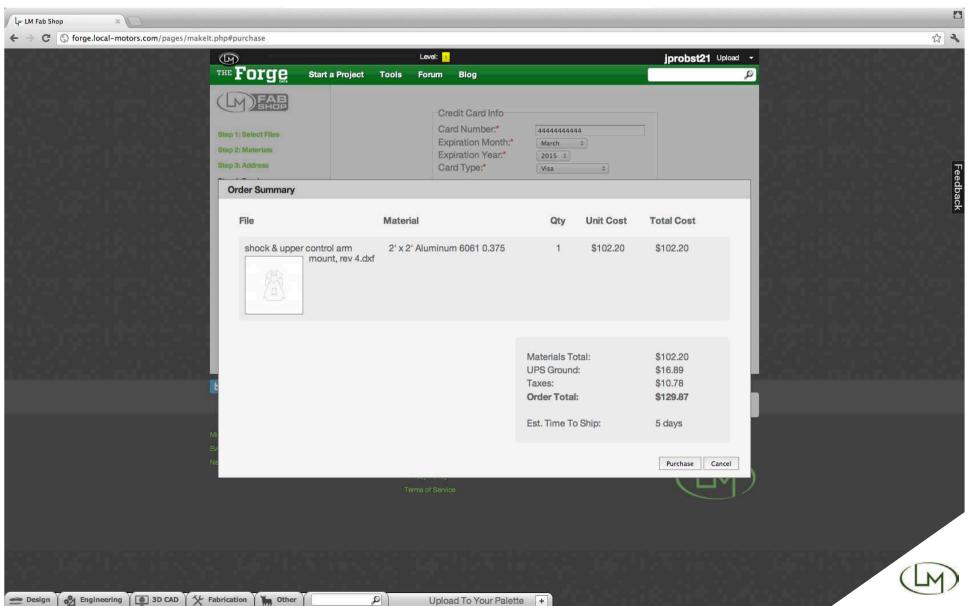


























@localmoto.

RALLY FIGHTER

page

discussion

view source

history





#### navigation

- Main Page
- Community portal
- Current events
- Recent changes
- Random page
- Help

#### search



#### toolbox

- What links here
- Related changes
- Special pages
- Printable version
- Permanent link

#### LOCAL MOTORS RALLY FIGHTER BUILD WIKI

#### Welcome to Local Motors Manuals!

**Local Motors** is a new American car company that has set an exciting and sustainable course to design, manufacture, and sell cars. Local Motors has the world's largest community of car designers and engineers embracing open collaboration and developing innovative cars for under-served car-loving communities. Local Motors cars are built in regional Micro-Factories, which will be a groundbreaking fusion of advanced, small-volume manufacturing and amazing ownership experiences.

#### 2011 Rally Fighter

- Building the Rally Fighter: Rally Fighter Customer Build Manual
- Modding the Rally Fighter: RF Owner Submitted Modifications
- Rally Fighter Sub-Assembly: Rally Fighter Sub-Assembly Build Manual

#### 2012 Rally Fighter

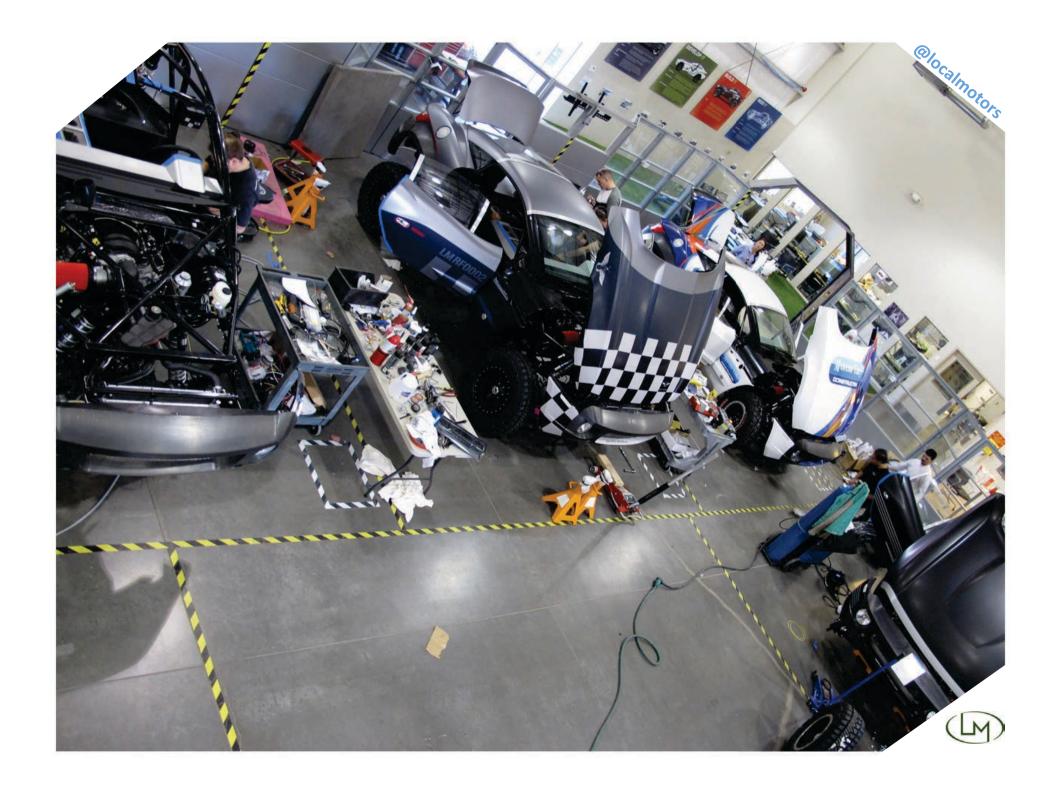
- Building the Rally Fighter: 2012 Rally Fighter
   Customer Build Manual
- Modding the Rally Fighter: 2012 RF Owner
   Submitted Modifications
- Rally Fighter Sub-Assembly: 2012 Rally Fighter

#### **Local Motors Links**

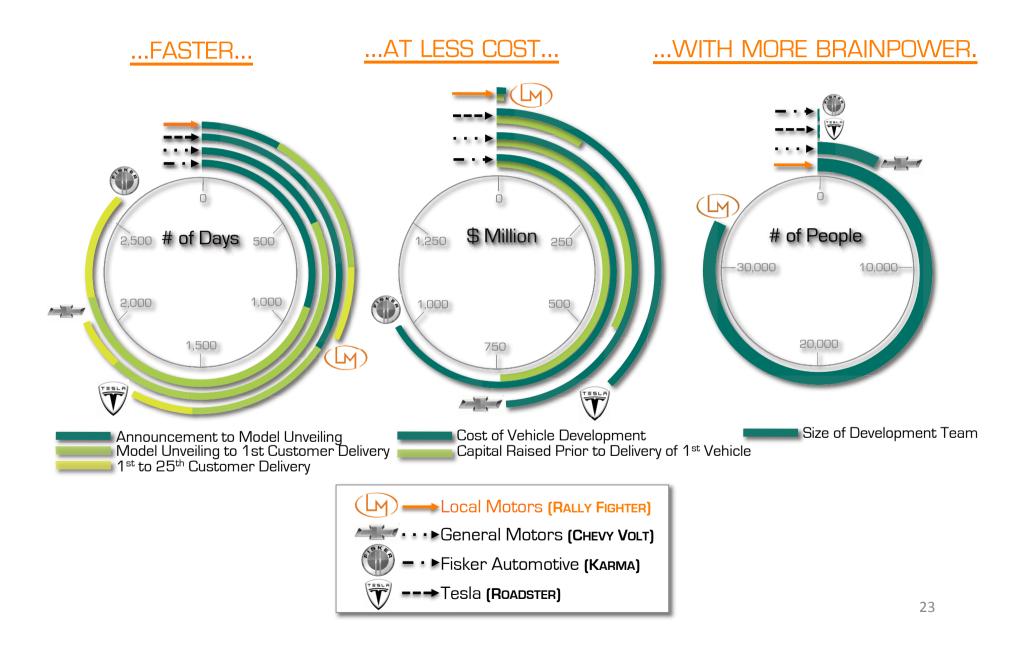
- Local Motors main site 🖓
- Forums 🖗
- Blog ②

#### Wiki Development

- Wiki Log
- Category:Depreciated Pages
- Category:Templates
- New Page Formatting Templates
- Category:Works in Progress
- Rally Fighter build photo log
- RF-SA Photo Log
- List of Unloaded Files



#### An Example of the Local Motors Edge: We innovate...



#### WORLD'S FIRST OPEN-SOURCE PRODUCTION VEHICLE...





#### WORLD'S FIRST CO-CREATED FLEET DELIVERY VEHICLE...



"This may just be our ultimate 'Oh Yes We Did' moment and our national television campaign shows that this is not just a stunt. With the help of Local Motors, car enthusiasts, Domino's fans and pizza lovers everywhere, we hope that our eventual prototype design is something that truly revolutionizes the Domino's experience for everyone."

#### **Russell Weiner**

Chief Marketing Officer, Domino's Pizza



#### WORLD'S FIRST CO-CREATED OEM VEHICLE...





"Extraordinarily well managed program with an enjoyable group to work with that make Local Motors a creative and responsive partner. I have not seen this level of service from a partner for the past 10 years and I have worked with a lot of them."

#### James A. Gossard

Director, Product & Marketing Strategy - Peterbilt



#### WORLD'S FIRST CO-CREATED LOCAL ENERGY SOLUTIONS...





"Through this [Local Motors] contest, we can plant the seed for innovative ways to address the unique mobility and energy resource challenges each of these locations face. We also want to encourage creative thinking among engineers who could potentially come to work at Shell some day."

#### **Russ Conser**

Manager, Shell Gamechange



#### WORLD'S FIRST CO-CREATED ELECTRIC BICYCLE...



"We agree with the community on the members of the podium and we will surely use certain elements of these projects to influence the evolution of the Velocity project."

#### Sylvain Venant

Innovation Manager, B'TWIN





#### WORLD'S FIRST CROWD-SOURCED MILITARY VEHICLE...



"We're trying to catalyze and grab the best ideas no matter where they come from, leveraging the most modern concepts of crowd-sourcing and harnessing creative power. Look at the semiconductor industry. Those companies could only keep up with Moore's law by going from hundreds of chip designers focused on eking out every last electron, to hundreds of thousands of designers throughout the industry who could excel at various pieces of the design."

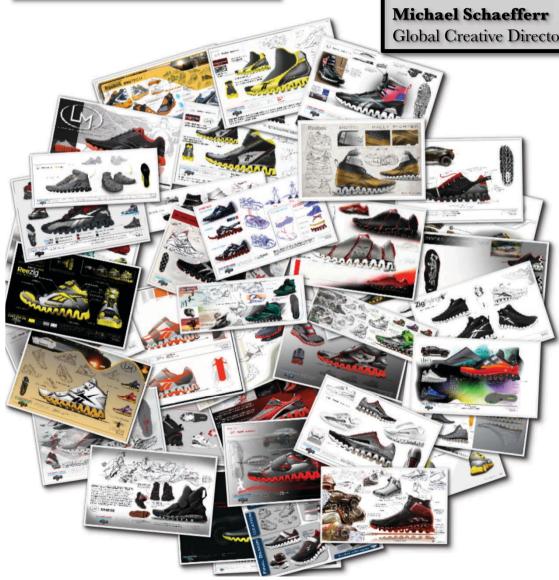


#### WORLD'S FIRST CROWD-SOURCED DRIVING SHOE...



"The goal was to test a strategy that lets a community decide how a product will look and feel. We found that there's great potential in this model. It's something that's exciting and we're going to continue to look into it going forward. Community-based design not only helped provide innovative concepts but allowed Reebok to tell an engaging story to our consumers.'

Global Creative Director, Reebok

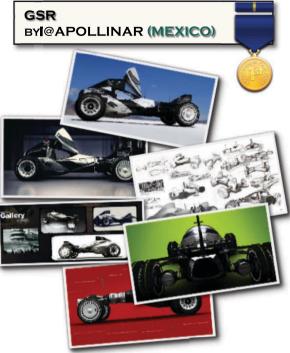


#### A FEW OF THE 100,000+ PROJECTS THE LOCAL MOTORS CROWD IS WORKING ON RIGHT NOW...











### **CV JOINT** BYI@EVOX 86 (RUSSIA)





#### A FEW OF THE 100,000+ PROJECTS THE LOCAL MOTORS CROWD IS WORKING ON RIGHT NOW...

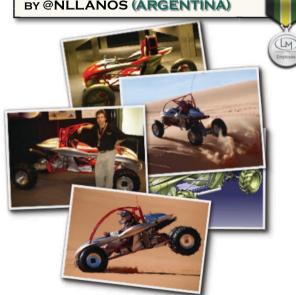








SPEEDY BUGGY BY @NLLANOS (ARGENTINA)







ELECTROJET

BY @CRAZYMOTIONRIDE (UK)





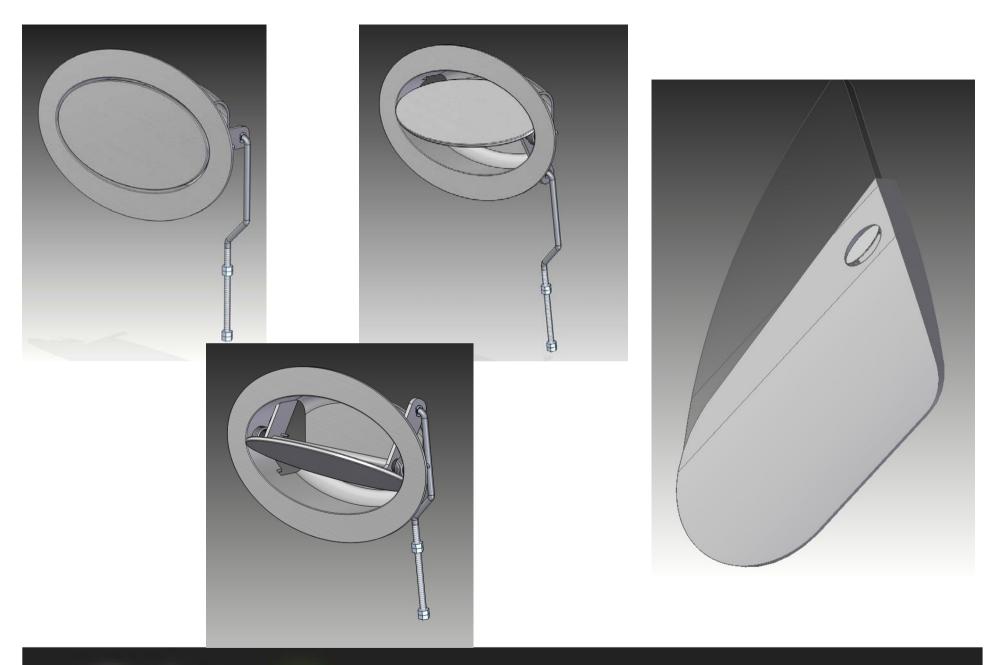


INTRODUCING THE VERY LIGHT CAR













#### **Txt'ng Gut Check**







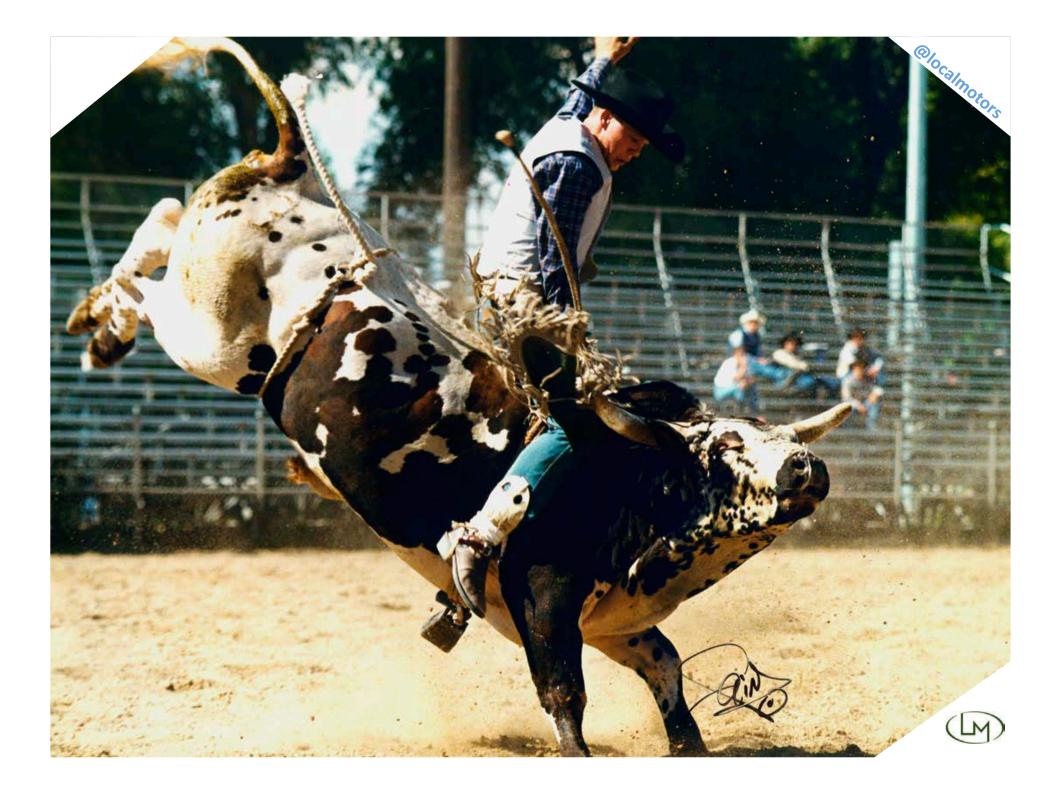




#### THE RALLY FIGHTER

\* MADE BY YOU IN AMERICA \*









#### , Atoms Are

/-cleaner-size storefront in an Wareham, Massachusetts, an hour might not look like a portal to the an manufacturing, but it is. This is s of Local Motors, the first open pany to reach production. Step office reveals itself as a mind-blowing power of micro-factories.

I Motors will officially release the Rally ),000 off-road (but street-legal) racer. vas crowdsourced, as was the selection -the-shelf components, and the final ill be done by the customers themselves embly centers as part of a "build ." Several more designs are in the nd the company says it can take a new im sketch to market in 18 months, about takes Detroit to change the specs on Each design is released under a





Mark Hatch (standing center) and Jim Newton (far left prototyping tools. Photo: Leon Chew

It all starts with the tools. in a converted engineers are making the first sub-\$1,000 out ink, this printer builds up objects by sq years ago, you couldn't get anything like t

During a visit in late November, 100 boxe to go out the door (as a customer, I'm th these 3-D printers have been sold, and tools to make them even better. For exa head can hold a rotating cutter, turning control, which simply means that the n icing, for desserts.

Out of the box, the MakerBot product Download a design and print it out yo researcher at the University of Carfile by rotating the object in f SketchUp software from new physical or

#### **The Cameron Effect**

@localmotors

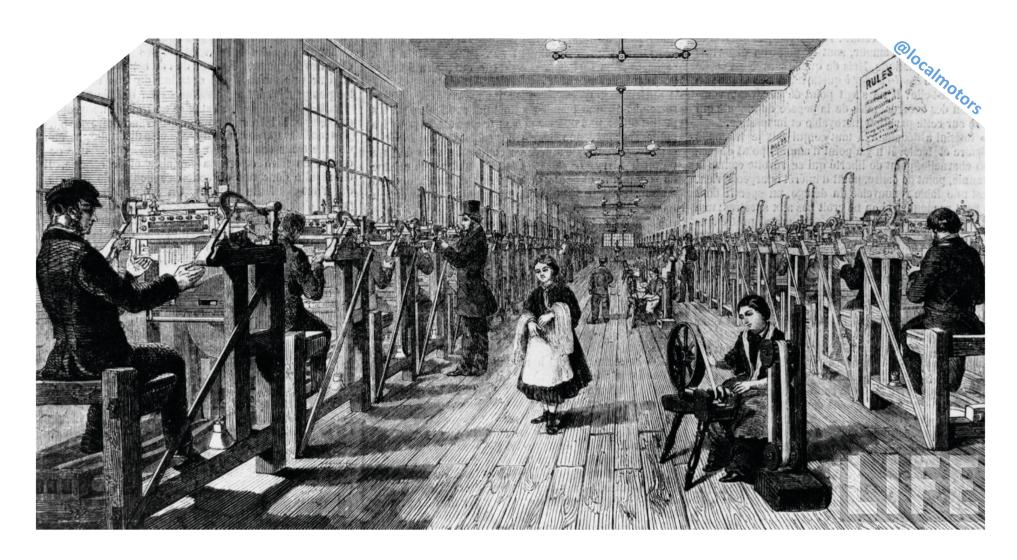


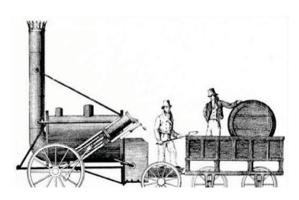
#### Joy's Law Haunts Most Innovation Efforts

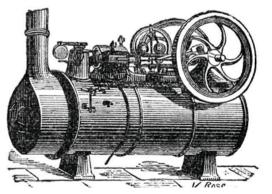
"No Matter Who You Are, Most of the Smartest People Work for Someone Else"

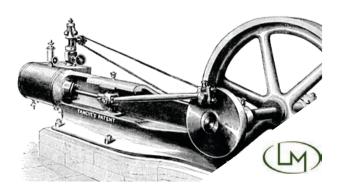
Bill Joy, Cofounder Sun Microsystems

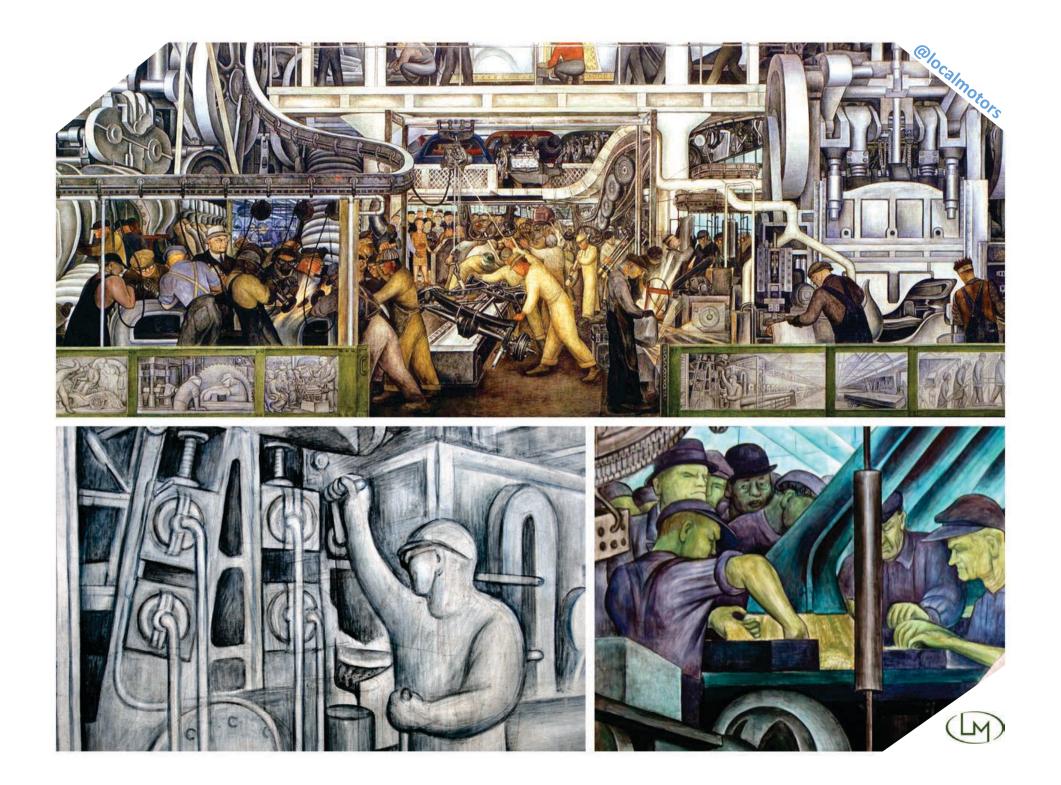








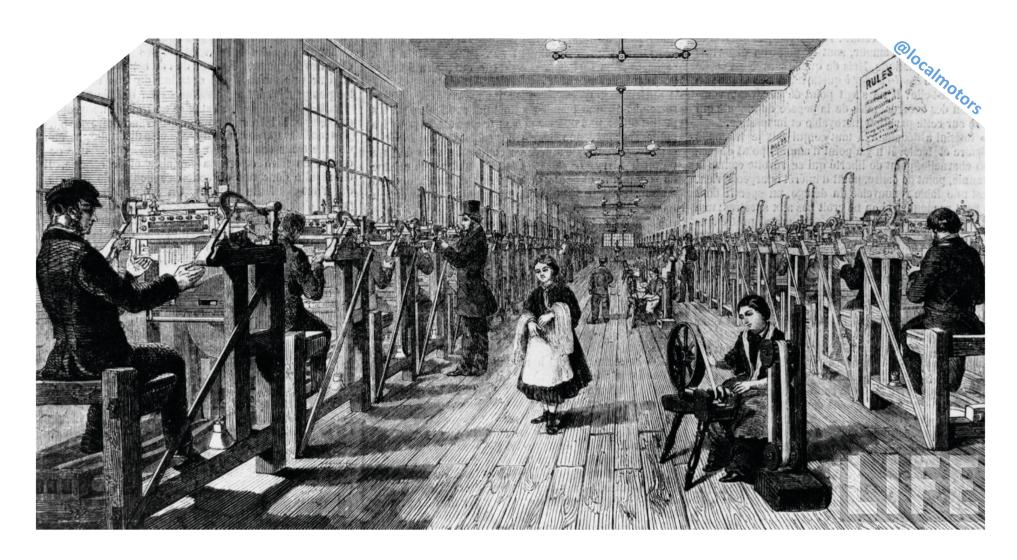


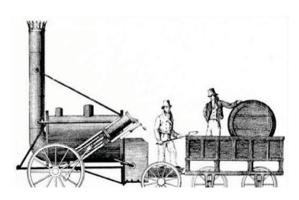


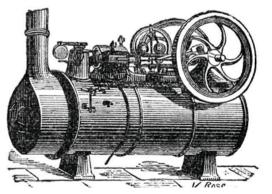


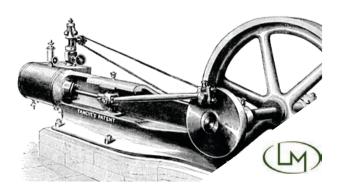


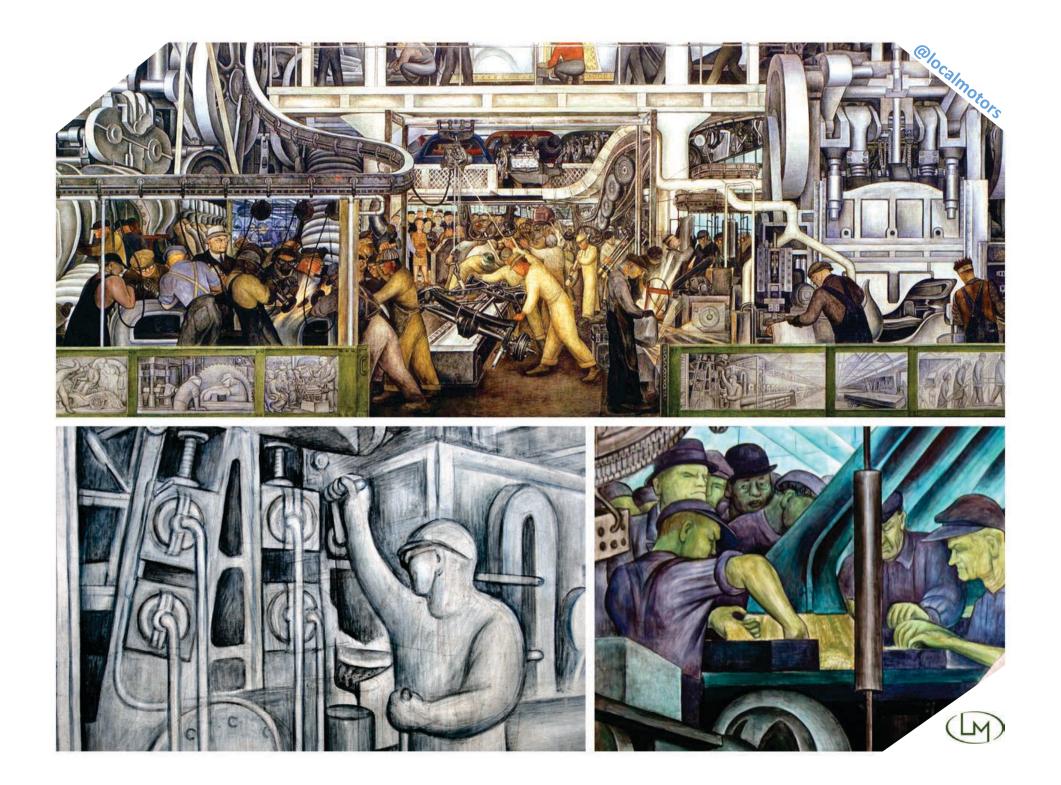




































### ®localmotor

### The Causal Explanation for Joy's Law

- Knowledge is unevenly distributed in society Fredrich von Hayek (1945)
- Knowledge is sticky Eric von Hippel (1994)



# Open Hardware Innovation "How To" 4 Ideas

- Leadership
- Organization
- Respect
- Engagement





- Leadership Crafting a Vision
- Organization
- Respect
- Engagement

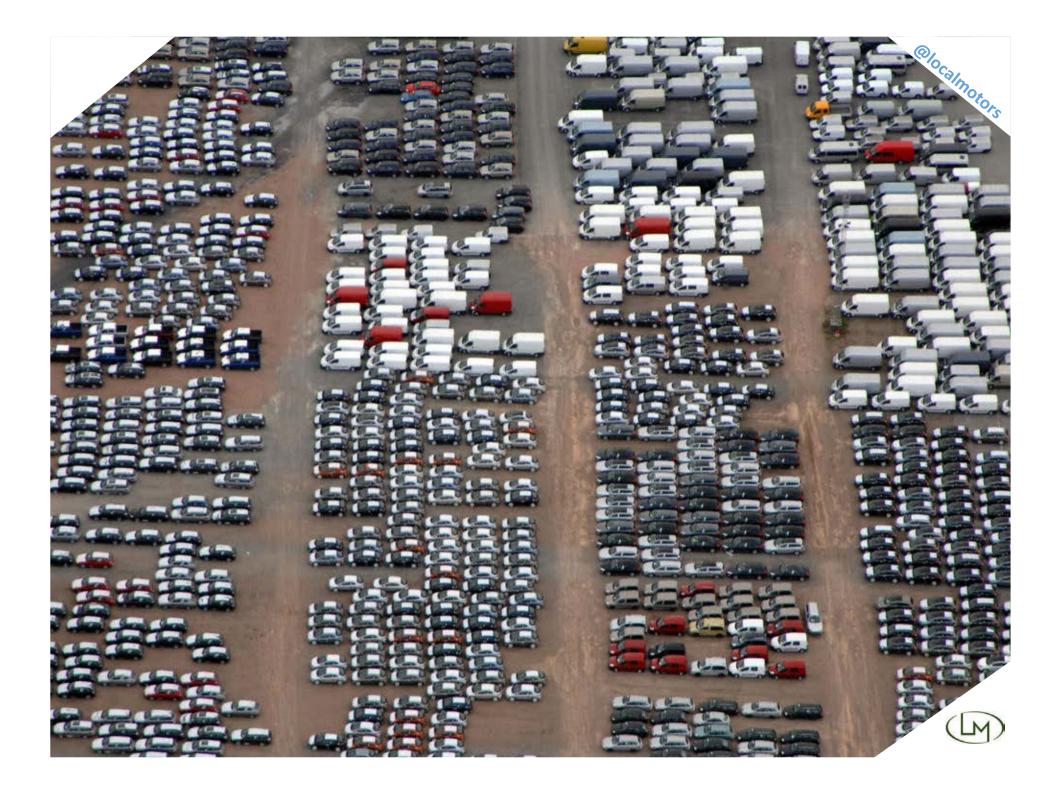














































- Leadership
- Organization
- Respect For People. Find the Winner Faster.
- Engagement





- Leadership
- Organization
- Respect
- Engagement This is the new currency. You must be present. Celebrate Achievement and Failure equally





# What type of Engagement is Right? When?

**Tournament** Community Distributed Co-Creation Open F1 Solution Knowledge **Traditional** Crowdsourcing Market Internal Feedback Concentrated

Concentrated

Distributed

Use Knowledge



Source: Karim Lakhani, HBS 2012 and Rogers

### ®localmotore

### **Hardware Innovation - Why Now**

- Broad Band Communication
- Development of Open Innovation Legal Protections
- Decrease in the Cost of Professional Tools







#### **DRIVEN BY DESIGN™**

### Empowering a World of auto-MAKERS





October 23-25, 2012 | The Suburban Collection Showplace | Novi, Michigan









- Leadership
- Organization Managing the Items that our Community Cannot/Will Not do for themselves
- Respect
- Engagement

